

# Industrial Organization - Exercises Chapter 3

Université Paris Dauphine-PSL

Jérôme MATHIS (LEDa)

## Exercise 1: Collusion in a quantity oligopoly

Consider a repeated game where in each period  $t \in 1, 2, \dots, T$ ,  $n$  firms (the same discount factor  $\delta \in [0, 1]$ ) independently choose the quantity of an identical good they produce. We denote

- $N = \{1, 2, \dots, n\}$ : the set of  $n$  firms;
- $C(q) = cq$ : identical production cost function for each firm, with  $c \in [0, 1]$ ;
- $\pi_i(p, q) = (p - c)q$ : firm  $i$ 's profit when producing  $q$  units and selling it at price  $p$ ;
- $q_i(t)$ : the quantity produced by firm  $i$  at period  $t$ ; and
- $Q(t) = \sum_{i=1}^N q_i(t)$ : aggregate output at period  $t$ .

Once the quantities produced have been observed, all firms sell the good at market price  $p(t)$  which is established at  $1 - Q(t)$  if  $Q(t) \leq 1$  and zero otherwise.

*a) In the stage game, determine the aggregate quantity that maximizes the aggregate profit that the firms can be led to share within a cartel (hint: think as if the cartel were a monopoly).*

*b) Determine the unique pure strategies Nash equilibrium payoff of the stage game.*

*c) Is collusion sustainable in equilibrium when the game is finitely repeated?*

*d) In the infinitely repeated game define a grim-trigger strategy devoted to sustain collusion.*

*e) For which discount factors is the corresponding strategy profile a Nash equilibrium of the repeated game? A subgame perfect Nash equilibrium? What is the influence of the number of firms?*

*f) Is collusion on another quantity sustainable in equilibrium? Under what conditions?*